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25 August 1983

MEMORANDUM FOR: Director of Data Processing

FROM: [REDACTED]

Deputy Director for Processing

SUBJECT: Delta Data Acquisition Strategy

1. As you know, there are two pending Delta Data contract activities. The first concerns amending the current contract to place the 8260 and 8365 on the list of items that can be ordered under the contract. The second is a contract renewal to extend the existing contract for an estimated two years beyond the current expiration, February 1984. The Contract Review Board requested a Board review prior to extending the contract at the time of their initial approval. The two-year extension is to cover the period of development of the next generation work station device.

2. Although we explained to [REDACTED] C/ADP&F/PD/OL, that the 8260 was functionally identical to the 7260, and that the requested contract action to add it and the 8365, was to reduce the price of the Delta Data terminal and to modify its physical packaging, Fred felt that a CBR review was indicated. At this review, Fred would request the Board to approve an 18-month extension of the contract with an option for an additional year of procurement. We explained to Fred that this was not without risk as it mixes the two issues together (8260 acquisition and the contract extension). He still feels it is necessary so [REDACTED] and [REDACTED] will be at the CBR scheduled for 6 September to explain the proposed procurement action and its relation to a new terminal (the next generation workstation) which the 8260 is not. The explanation will draw upon the next generation work station discussion which [REDACTED] provided to the ISB Work Station Working Group two weeks ago.

30 AUG 1983

Date

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